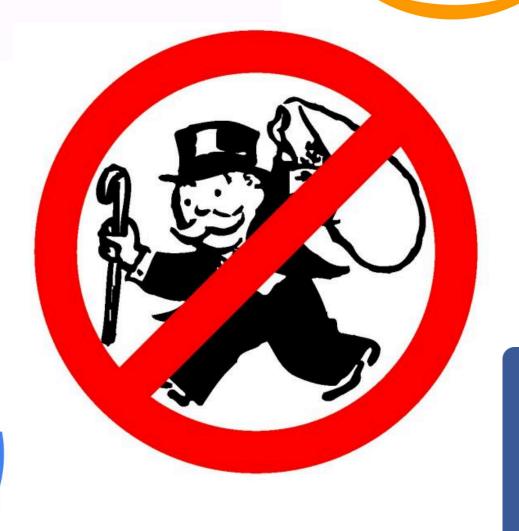
## ANTITRUST AND THE TECH GIANTS



# Microsoft amazon





- What is antitrust?
- □ Past cases
- Modern-day cases
- □ Potential modifications

### What is antitrust?

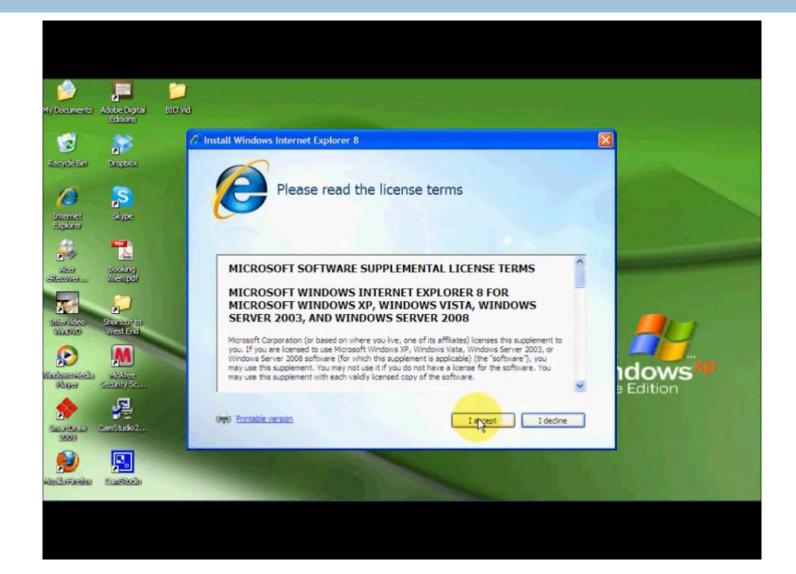
- Regulate conduct and organization of business corporations, to promote fair competition
- Clayton Act
- Federal Trade Commission Act
- Sherman Act
  - Prohibits "unreasonable" restraint of trade through acquisitions, mergers, exclusionary tactics, and predatory pricing

### The high-tech economy

- Rapid pace of innovation
- Network effects
- □ First-mover advantage

- What is antitrust?
- □ Past cases
- Modern-day cases
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### U.S. vs. Microsoft



### U.S. vs. Microsoft (cont.)

#### Allegation

Tying Internet Explorer to Windows OS in an attempt to monopolize market for Internet browsers

#### Reasoning

- Microsoft has a monopoly in the PC operating systems market
- Microsoft used its dominance in the market to exclude rivals

#### Conclusion

 Disclose APIs to allow other companies to integrate their software with Windows OS

### E.U. vs. Google

#### Shop for flip flops on Google



Tory Burch Womens ...

\$49.00

Tory Burch





Vineyard Vines Whale Flip ...

\$39.50

Zappos.com

Free shipping



Men's or Women's

\$1.25

The Lakeside C...



50 Imprinted Flip Flops | Striped ...

\$382.50

4imprint

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Tory Burch Womens Thin ...

\$39.00

Tory Burch

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Types: Flip Flops, Sandals, Espadrilles, Wedges, Rain Boots

Women's Flip Flops

Men's Flip Flops

Limited Edition

Havaianas New Arrivals

### E.U. vs. Google (cont.)

- Allegation
  - Used dominance of search market to increase traffic to Google Shopping comparison service
- Reasoning
  - High entry barriers to search markets
  - Prominent placement of Google Shopping results caused traffic to drop significantly for competitors
- Conclusion
  - "Equal treatment to rival comparison shopping services and its own service"

- What is antitrust?
- □ Past cases
- Modern-day cases
- Potential modifications

### Amazon

- Central infrastructure for internet economy
  - 46% of all e-commerce in the U.S.
- Pricing
  - Personalized pricing
  - Below-cost pricing to intimidate rivals



ABOUT

BRANDS

CULTURE

CAREERS

PRESS ROOM







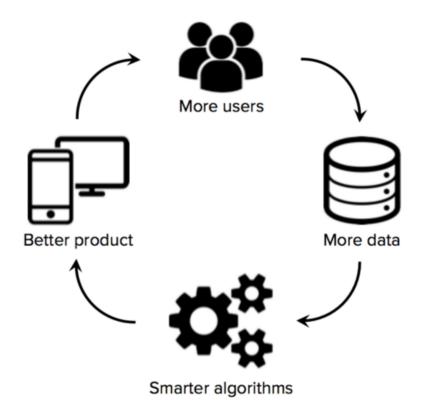






#### Facebook

- Social network dominance driven by data collection
- Data privacy concerns



- What is antitrust?
- □ Past cases
- Modern-day cases
- Potential modifications

### New approach

- Currently only looking at market power and consumer welfare
- Instead, focus on market structure and competitive process
  - Entry barriers
  - Conflicts of interest
  - Gatekeepers or bottlenecks
  - Use and control over data
  - Dynamics of bargaining power

#### Resources

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Thoughts?