#### **Combinatorial Auctions**

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# What are combinatorial auctions (CAs)

- Multiple goods are auctioned simultaneously
- Each bid may claim any combination of goods
- A typical combination: a bundle ("I bid \$100 for the TV, VCR and couch")
- More complex combinations are possible

## Motivation: complementarity and substitutability

- Complementary goods have a superadditive utility function:
  - $V(\{a,b\}) > V(\{a\}) + V(\{b\})$
  - In the extreme,  $V(\{a,b\}) >>0$  but  $V(\{a\}) = V(\{b\}) = 0$
  - Example: different segments of a flight
- Substitutable goods have a subadditive utility function:
  - $V(\{a,b\}) \le V(\{a\}) + V(\{b\})$
  - In the extreme,  $V(\{a,b\}) = MAX[V(\{a\}), V(\{b\})]$
  - Examples: a United ticket and a Delta ticket

## Overview of Lecture

- What *can* you bid: The expressive power of different bidding languages
- What *should* you bid: A taste for the game theory of CAs
- Computational complexity of CAs

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## Unstructured bidding is impractical

- Bidder sends his valuation *v* as a vector of numbers to auctioneer.
  - Problem: Exponential size
- Bidder sends his valuation *v* as a computer program (applet) to auctioneer.
  - Problem: requires exponential access by any auctioneer algorithm

## In practice bids have specific formats

- "Classic":
  - (take-off right) AND (landing right)
  - (frequency A) XOR (frequency B)
- Online Computational resources:
  - Links: ((a--b) AND (b--c)) XOR ((a--d) AND (d--c))
  - (disk size > 10G) AND (speed > 1M/sec)
- E-commerce:
  - chair AND sofa -- of matching colors
  - (machine A for 2 hours) AND (machine B for 1 hour)

## Bidding Language Requirements

- Expressiveness
  - Must be expressive enough to represent every possible valuation.
  - Representation should not be too long
- Simplicity
  - Easy for humans to understand
  - Easy for auctioneer algorithms to handle

## AND, OR, and XOR bids

- {left-sock, right-sock}:10
- {blue-shirt}:8 XOR {red-shirt}:7
- {stamp-A}:6 OR {stamp-B}:8

## General OR bids and XOR bids

- {a,b}:7 OR {d,e}:8 OR {a,c}:4
  - $\{a\}=0, \{a, b\}=7, \{a, c\}=4, \{a, b, c\}=7, \{a, b, d, e\}=15$
  - Can only express valuations with no substitutabilities.
- {a,b}:7 XOR {d,e}:8 XOR {a,c}:4
  - $\{a\}=0, \{a, b\}=7, \{a, c\}=4, \{a, b, c\}=7, \{a, b, d, e\}=8$
  - Can express any valuation
  - Requires exponential size to represent {a}:1 OR {b}:1 OR ... OR {z}:1

## OR of XORs example

{couch}:7 XOR {chair}:5
OR
{TV, VCR}:8 XOR {Book}:3

## Relative expressive power of different formats

- OR bids can represent valuations without substitutabilities
- XOR bids can represent all valuations
- Additive valuations can be represented linearly with OR bids, but only exponentially with XOR bids

# The expressive power of 'dummy' ('phantom') goods

- Transform "\$10 for a XOR (b and c)" into two bids: "\$10 for a and x" and "\$10 for b, c and x"; x is the dummy good.
  - The idea: any decent CA will never grant the two bids
- With dummy goods, OR can represent any function
- How many dummy goods are needed?
  - In the worst case, exponentially many
    - Example: the Majority valuation
  - OR-of-XORs: s, where s is the number of atomic bids in the input
  - XOR-of-ORs: s<sup>2</sup>

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## Two yardsticks for auction design

- Revenue maximization: The seller should extract the highest possible price
- Efficiency: The buyer(s) with the highest valuation get the good(s)

• The latter is usually achieved by ensuring "incentive compatibility" – bidders are incented to bid their truth value, and hence maximizing over those bids also ensures efficiency.

Is a CA efficient? Does it maximize revenue?

## The Naïve CA is not incentive compatible

- Naïve CA: Given a set of bids on bundles, find a subset containing non-conflicting bids that maximizes revenue, and charge each winning bidder his bid
- This is not incentive compatible, and thus not (economically) efficient
- Example:
  - v1(x,y)=100, v1(x)=v2(x)=0
  - v2(x,y)=0, v2(x)=v2(y)=75
  - Bidder 1 has incentive to "lie" and bid 76; if bidder 2 lies then bidder 1 has an incentive to lie even more

## Lessons from the single dimensional case

- 1<sup>st</sup>-price sealed bid auction is not incentive compatible (in equilibirum, it pays to "shave" a bit off your true value)
- 2<sup>nd</sup>-price sealed bid ("Vickrey") auction is incentive compatible
- Can we pull the same trick here?

#### The Generalized Vickrey Auction (GVA)\* is incentive compatible

- The Generalized Vickrey Auction charges each bidder their social cost
- Example:
  - Red bids 10 for {a}, Green bids 19 for {a,b}, Blue bids 8 for {b}
  - Naïve: Green gets {a,b} and pays 19
  - GVA: Green gets {a,b} and pays 18 (10 due to Red, 8 due to Blue)

\* aka the Vickrey-Clarke-Groves (VCG) mechanism

# Formal definition of GVA

- Each *i* reports a utility function  $r_i(\cdot)$  possibly different from  $u_i(\cdot)$
- The center calculates  $(x^*)$  which maximizes sum of  $r_i$ s
- The center calculates  $(\hat{x}_{-i})$  which maximizes sum of  $r_i$ s without *i*
- Agent *i* receives  $(x_i^*)$  and also a payment of

$$\sum_{j\neq i} r_j(x^*) - \sum_{j\neq i} r_j(\hat{x}_{\sim i})$$

• Thus agent *i*'s utility is

$$u_i(x^*) + \sum_{j \neq i} r_j(x^*) - \sum_{j \neq i} r_j(\hat{x}_{\sim i})$$

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#### What should agent *i* bid?

Of the overall reward

$$u_i(x^*) + \sum_{j \neq i} r_j(x^*) - \sum_{j \neq i} r_j(\hat{x}_{i})$$

*i*'s bid impacts only  $u_i(x^*) + \sum_{j \neq i} r_j(x^*)$ the auctioneer maximizes  $r_i(x^*) + \sum_{j \neq i} r_j(x^*) = \sum_j r_j(x^*)$ 

therefore *i* should make sure his function is identical to the auctioneer's!

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## Other remarks about GVA

- Applies not only to auctions as we know them, but to general resources allocation problems
  - When "externalities" exist
  - E.g, with public goods
- Cannot simultaneously guarantee
  - Participation
  - Incentive compatibility
  - Budget balance
- Not collusion-proof

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# The optimization problem of CAs

- "Given a set of bids on bundles, find a subset containing nonconflicting bids that maximizes revenue"
- Performed once by the naïve method, n+1 times by GVA
- Requires exponential time in the number of goods and bids (assuming they are polynomially related)



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## What's known about the problem?

- Known as the Set Packing Problem (SPP)
- It is NP-complete, meaning that effectively the only algorithms guaranteed to find the optimal solution will run exponentially long in the worst case
- Furthermore, you cannot even uniformly approximate the optimal solution (there isn't an algorithm that can guarantee that you always reach within a fixed fraction of it, no matter how small the fraction, although you can get within  $1/\sqrt{k}$  of it, where K is the number of goods)
- Nonetheless, progress has been made recently on algorithms optimized for this problem...

# Approaches to taming the computational complexity of CAs

- Finding tractable special cases
- LP-relaxation of the IP problem
- Applying complete heuristic methods
- Applying incomplete heuristic methods
- How to test these algorithms? The need for a test suite

#### SPP as an Integer Program

- *n* items -- indexed by *i* (some may be phantom)
- *m* atomic bids: (*S*<sub>*j*</sub>,*p*<sub>*j*</sub>)
- (maybe multiple ones from same bidder)
- Goal: optimize social efficiency
- Problem: IP is hard



## Linear Programming Relaxation of the IP

- Will produce "fractional" allocations: *x<sub>j</sub>* specifies what fraction of bid *j* is obtained.
- LP is easy
- If we are lucky, the solution will be 0,1



#### In matrix form

$$\max \sum_{S \subset M} b^*(S) x_s$$
  
s.t.  $\sum_{S:i \in S} x_s \le 1 \forall i \in M$   
 $x_s = 0, 1 \forall S \subset M$ 

# When do we get lucky?

• Tree structured bundles:



- Continguous single-dimensional goods ("consecutive ones"); e.g., time intervals
- Bundles of size at most 2 (quadratic complexity)
- A general condition: Total Unimodular matrices

## State of the art

- Recent years have seen an explosion of specialized search algorithms for CAs
- Complete methods guarantee optimal results, but not quick convergence. On test cases the algorithms scale to xx goods and xxxxx bids.
- Incomplete, greedy-search methods sometimes perform an order of maginitude faster
- Very recent results on the multi-unit case
- CPLEX 7.0 holding its own...
- A major challenge: testing the algorithms (CATS)

## Other handouts posted on web page

- Combinatorial Auctions: A Survey, by de Vries and Vohra
  - Only pp. 1-14 (thru 2.3.1) required; rest optional
- Mechanism Design for Computerized Agents, Varian
- Elements of Auction Theory, Shoham
  - Optional; not required for the course